BOEHLY CENTER

FOR EXCELLENCE IN FINANCE

2023-2024

Annual Report



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EXECUTIVE DIRECTOR'S MESSAGE

The 2023-2024 academic year has been a remarkable period for the Boehly Center for Excellence in Finance, marked by new initiatives, innovative revamps of longstanding programs, and a dedicated focus on fostering deeper connections with our students, alumni, employers, and the broader world. We know our efforts are making a difference, and we're proud that W&M was noted by the Wall Street Journal as one of the top five public universities for 'high-paying careers in finance.' (Link: The Top Colleges for High-Paying Careers in Finance, Tech and Consulting – WSJ). The Braun Financial Literacy Program (generously funded by the Braun Family and administered through the Center) also was a finalist in the 2024 Money Awareness and Inclusion Awards (MAIAs). Our Center is proud to be part of these achievements while offering unique experiences for our students and providing meaningful ways for alumni to engage with the next generation.



This year, we were thrilled to welcome over 270 alumni and employers to Miller Hall for student club and Boehly Center events. True to W&M's ethos, the student experience is at the heart of the Center's mission. Propelled by the energy and leadership of our Center's student clubs and program officers, we hosted a robust program of events, including lunches with esteemed alumni and practitioners, guest lectures, and skill-building workshops. Our club-sponsored signature events, From DoG Street to Wall Street (D2W) and the Women's Stock Pitch Competition (WSP), brought together alumni, employers, and students from around the globe, exemplifying our commitment to building networks. Additionally, our two mentor programs, Peer Mentorship Program (PMP) and Alumni Mentor Program, and our growing Peer Industry Advisors (PIA) program connected students to both peers and alumni, further strengthening these valuable relationships.

We also started new traditions off campus by launching our inaugural NYC Harbor Boehly Center Networking Cruise, bringing together alumni and students to forge meaningful relationships across graduation years, and expanding our reach with additional networking events in San Francisco, Los Angeles, Connecticut, and Charlotte, NC.

Our emphasis on education and skill training also spurred new ventures, including the introduction of two new special topics courses: Introduction to Commercial Real Estate and Introduction to Securitization. These courses add to our growing portfolio of offerings, featuring expert practitioners sharing their knowledge in exciting areas of finance.

We have many people to thank for making this year a success. None of this would have been possible without a Tribe of students, our dedicated professional staff, Boehly Center Fellows and interns, alumni and volunteers. Our heartfelt gratitude goes to the **Boehly Center Board**, whose dedication and vision have propelled us to new heights. We also extend our thanks to our incredible alumni, donors and friends of the Boehly Center. Your contributions as mentors, networking event hosts, guest lecturers, special topics course instructors, club collaborators, and participants in our signature events have been invaluable. Finally, we are grateful to Todd and Katie Boehly for their steadfast commitment to our students.

To those of you who engaged with us this year, thank you for your support and dedication. Together, we are building a legacy of excellence and connection. If you haven't yet been involved with the Boehly Center, we welcome you to join our vibrant community. Please reach out and connect with us!

Go Tribe! Julie Richardson Agnew '91



One of the William & Mary's key strategic initiatives as outlined in "Vision 2026" is that, through careers, we as a University will "lead in preparation of lifelong learners equipped to navigate rapid change and thrive from their first job to their last". The Boehly Center has positioned itself to contribute to this vision for financeinterested students and has become a hub for full-cycle, lifelong industry engagement.

We are proud to offer this reflection on the accomplishments made during the 2023-3024 school year -- and most importantly, proud of the visible impact on the professional and industry development afforded to W&M students through the Boehly Center's events, programs, advising, student leadership and employment opportunities, and more in partnership with alumni and key partners.

Dannita Trice

Director, Operations and Engagement

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2023-24 OPERATIONS STAFF

Dezire Morris

Assistant Director, Events & Programs (full-time)

Kimi Dornan

Special Events Planner (part-time temporary, Spring 2024)

Julia Laurilliard

Post Baccalaureate Fellow, Fall 2023

Daniel Pellerito

Post Baccalaureate Fellow, Fall 2023

Laine Duncan

Post Baccalaureate Fellow, Spring 2024

Abby Berry

Post Baccalaureate Fellow, Spring 2024 **Ashley Diem**

Graduate Operations Intern and Post-Baccalaureate Fellow Summer 2024

Amy Hogg

Operations Intern Clarissa Dallenbach

Operations Intern **Kathy Wang**

Operations Intern

Uma Datar Operations Intern

Abby Hausladen **Operations Intern**

Divya Kumar

Operations Intern

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ADVISORY BOARD UPDATES

The Boehly Center Board welcomed 5 new members this year, bringing the total to 26 Board Members. The Board meets semi-annually and is comprised of three committees. The board offers guidance on the current state of the finance industry, essential student skill sets for success, required coursework, alumni network development, and the expansion of career opportunities for students.

In addition, individual Board Members volunteer their expertise and time as instructors and mentors for the Center's specialty courses and mentorship programs.

Although four members were set to roll off at the end of 2024, all have renewed their commitment and will continue through 2027. We extend our sincere gratitude to David Musto '89 and Katy Neumer '07 as they transition to the Raymond A. Mason Business School Foundation Board.



2023-2024 Board Members

Chris Williams '06, Boehly Center Board Chair

*indicates new members

Career Services & Student Engagement

Ed McGann '82 – Committee Chair John Curtiss '93*, P'21, P'23 Harold Eylward '98 William Glass '07 Matt Heist '91*, P'24 Ann Marie Higgins '06, MAcc '07 John Leone '91 David Musto '89 Katy Nuemer '07 Russell Schmidt '07*

Curriculum and Special Topics Courses

Matt Fiordaliso '04, MAcc '05 – Committee Chair Craig Armstrong '92 Biff Baker '90* Jon Lamb '07 Greg Melich '92, P'27 Annelise Osborne '96 Kevin Tunick '77 Josephine Umana '93 Ari Utracht

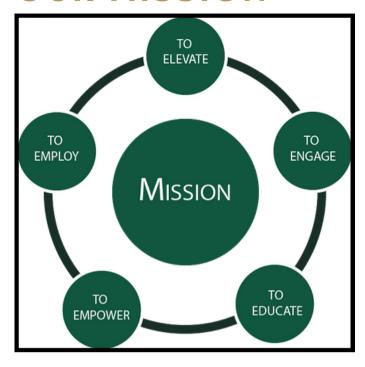
Development & Membership

Mark Decker '97 – Committee Chair Dan Draper '91 Hilary Corman P'27* Mike Field '90, P'17, P'19, P'27 Scott Gehsmann '84, P'18, P'22 Laura Holden '06 Chris Williams '06



View the Boehly Center Board of Advisors at https://boehlycenter .mason.wm.edu/boe hly-center-board/.

OUR MISSION



The Center's mission and its activities are firmly grounded in vision of the University to prepare tomorrow's leaders and unite our community by expanding W&M's global reach and influence, reimagining higher education for the 21st Century, and embracing change to further excellence in environmental and financial sustainability. Our goal is to develop the next generation of leaders in finance that will positively impact society.

The mission of the Boehly Center is carried out through a framework of strategic goals, which include the following:

Elevate the students of The Boehly Center, the Mason School, and its finance program.

Engage students, alumni, and industry leaders.

Educate students in modern finance, research, and the substantive issues confronting society.

Empower students to develop leadership skills and career readiness.

<u>Employ</u> students by supporting their efforts to secure desired internships and careers.

WHAT WE DO

The Boehly Center for Excellence in Finance offers students a vastly enriched experience as they prepare for careers of principled achievement in finance. Founded in 2014 through a generous gift from Katie (BA '95) and Todd (BBA '96) Boehly, the Boehly Center offers programs and services for all William & Mary undergraduate students (any major, any year) interested in careers in financial services.

The Center provides opportunities for advanced financial training, career exploration, networking, and experiential learning through many signature events, including 'From DoG Street to Wall Street,' the Women's Stock Pitch, the Welcome Back Fair and the New York City Networking Boat Cruise. Further, popular special topics courses taught by industry leaders and dedicated faculty enhance students' knowledge and keep them at the forefront of new developments in finance. The Center capitalizes on William & Mary's ideal size by offering uniquely personalized programs, including alumni and peer mentor matching and academic and career advising.

SOME OF OUR STUDENT OPPORTUNITIES:

Leadership Opportunities

The Center offers leadership opportunities through our studentrun clubs and programs: the Howard J. Busbee Finance Academy, the Mason Investment Club, Smart Woman Securities/ Women in Business, Excel Club, Financial Literacy Program, Peer Mentor Program and Peer Industry Advisors Program.



Employment Opportunities

The Center employs students through operations internships, teaching assistantships, and research assistantships. Student leaders of the Braun Financial Literacy Program and the Peer Industry Advisors Program are also student employees. Exceptional students are offered post-baccalaureate fellowships to contribute to special projects. Five students took advantage of this opportunity this year, significantly benefiting our organization through their valuable contributions.

Learn more about the Boehly Center at https://boehlycenter.mason.wm.edu

2023 Fall Undergraduate Business Welcome

The Boehly Center and the Undergraduate Business Office hosted a Welcome Event in the Miller Hall Atrium with the Undergraduate Business Pre Major Advising programs, prior to the start of Fall 2023. All undergraduate students with any interest in business and current business majors were invited to attend. Over 200 students enjoyed pizza, snow cones, games, and more. Business school faculty, staff, clubs, and more were present to connect with the students. Students were connected with the various business school departments and clubs that foster professional opportunities.





17th Annual DoG Street to Wall Street

The 17th Annual DoG Street to Wall Street was conducted on Sept. 8-9. Organized by the Howard J. Busbee Finance Academy, Boehly Center and the Office of Career Development & Professional Engagement. It was a huge success with 220+ students in attendance across the two-day event (110+ being first year and sophomore students) and 30 speakers occupying positions in 22 companies across 8 industries. The program consisted of series of networking sessions and panels on a broad variety of topics from W&M alumni and guests within their respective industries. Students of all majors and academic years were welcomed to explore the wide variety of opportunities in finance.



Jessica (McAnneny) Burt '02, Head of Global Platform and Business Strategy for BlackRock Investment Stewardship, and Bill Burt '00, Chief Operating Officer for Galaxy Asset Management, gave a spectacular keynote talk discussing where they found opportunity and success in their careers and at William & Mary. In addition, Greg Shenkman '03, Trader at Shenkman Capital Management, was awarded the 2023 Howard J. Busbee Finance Academy Alumni Award.

2024 Women's Stock Pitch (WSP) Conference

The Boehly Center welcomed 24 teams from across the globe to the annual Women's Stock Pitch hosted at William & Mary on April 5-6. In advance of the Women's Stock Pitch conference, the Boehly Center hosted preparation and training sessions for W&M student attendees and ambassadors.

The 2024 Women's Stock Pitch event showcased the prowess and expertise of female students in the finance domain. The event featured engaging activities including two spectacular keynote speeches from **Cate Faddis '91** and **Lisa Petrelli**, and the highly anticipated stock pitch competition. Teams presented compelling investment strategies and analyses, including pitches for stocks such as Skechers, Delta, and Birkenstock. Congratulations to the winning team from Utah State for their outstanding achievement!



WSP by the numbers (since 2016)

561
Competitors

56

6

29

Firms Represented

22%

of attendees hired by corporate partners within 2 years of event

STUDENT CLUBS

HOWARD J. BUSBEE FINANCE ACADEMY (HJBFA)

The Howard J. Busbee Finance Academy is a student organization created to help W&M undergraduates learn more about finance in practice and make connections with industry professionals. The Academy successfully helps create awareness about careers in finance and better prepares students to pursue them.

HIBFA HIGHLIGHTS:

- From DoG Street to Wall Street
- Luncheons with Alumni
- Meetings Featuring Employers
- Investment Banking Study Group
- Seminar Series





MASON INVESTMENT CLUB (MIC)

The Mason Investment Club manages the Mason Investment Fund, an entirely student-run undergraduate investment fund. With a current portfolio value of approximately \$40,000, the fund provides a platform for both beginning and experienced investors to test out their investment ideas within the management of a sizable investment fund. Students are provided hands-on experience in developing their knowledge of equity research, valuation techniques and portfolio management. The fund thrives on member involvement, with students preparing both educational presentations and stock pitches for weekly meetings.

MIC HIGHLIGHTS:

- Weekly investment meetings held each Tuesday
- Mason Investment Club Speaker: Michael Fairbanks
 '21, Equity Research Analyst at JP Morgan Investment Bank focusing on Alternative Energy and Services, Equity Research Discussion

SMART WOMAN SECURITIES/WOMEN IN BUSINESS (SWS/WIB)

The Boehly Center is proud to present the club, Smart Woman Securities/Women In Business (SWS/WIB), the merger of Smart Woman Securities and Women In Business. SWS/WIB promotes confidence, exploration, and drive in undergraduate business students. The club provides a supportive and welcoming environment for education at an introductory level. Students can meet and mentor one another as they learn about the courses available to them in the Raymond A. Mason School, in addition to interview and internship advice and preparation.

SWS/WIB Highlights

- Smart Woman Securities Seminar Series
- 2024 Spring Women's Stock Pitch (WSP)
- "Women Who Mean Business" Alumni Panel
 - Featured alumni panelists Abby Junior '17, Senior Product Manager at EY, and Michelle Martinelli '16, Vice President, Private Equity Capital Markets at TD Securities
 - Discussed work/personal life balance and leveraging the W&M network to land internships and later full-time offers





STUDENT PROGRAMS

BRAUN FINANCIAL LITERACY PROGRAM (FLP)

Run by students passionate about improving financial literacy, the FLP creates and delivers programs to educate the W&M community in setting personal financial goals, making better decisions, and achieving lifetime financial security. The FLP's Peer Educators engage with students through workshops on personal finance and budgeting and, in partnership with the STEP department, offering Finance 101, an online course on financial literacy to incoming W&M students. This program is generously funded by the Braun Family and administered through the Boehly Center.



PEER INDUSTRY ADVISORS PROGRAM (PIA)

The Boehly Center for Excellence in Finance is excited to announce the launch of the Peer Industry Advisors Program! This program allows students to meet with advisors one-on-one and seek career advice.

Our industry advisors were selected based on their excellent academic standing and impressive internships. These individuals have experience in a range of sectors within the financial services industry. Our group of advisors includes Sylvia Shklyar (Goldman Sachs Sales and Trading), Charles Tai (JP Morgan MMBSI), Sam Burgunder (JP Morgan Private Bank), Joe Core (Greysteel Multifamily Investment Sales), Matthew Mandel (Oak Hill Advisors US Credit Group), Kashish Mittal (JP Morgan Middle Market Banking & Specialized Industries), Alex Sadid (JP Morgan MMBSI), and Kathy Wang (Deloitte Risk and Financial Advisory).

PEER MENTORSHIP PROGRAM (PMP)

The Peer Mentorship Program matches upperclassmen business students who have professional and advanced curricular experiences with engaged pre-business major students who are seeking to follow in similar career footsteps. It aspires to create a substantive, personable program that allows William & Mary mentors the opportunity to give back to the tight-knit business school community and mentees the chance to receive guidance from their more experienced peers.

Each semester, the program takes place over six weeks and each week focuses on a single aspect of professional development, such as resume writing and behavioral interviews. The program coordinators provide the mentors with supplemental materials and guiding discussion questions.



ACADEMICS: EXPERIENTIAL LEARNING AND SPECIAL TOPICS CLASSES

Commercial Real Estate Finance Experiential Course - Fall 2023



The Boehly Center hosted the inaugural Introduction to Commercial Real Estate Finance one-credit, **special topics experiential course** over three weekends in Fall 2023. Students gained in-depth knowledge about the commercial real estate market, including how to value various real estate assets. The course culminated in a final project where student groups **presented their investment recommendations** on three different commercial properties to a panel of seasoned professionals acting as an investment committee.

Jeffrey Deitrich '04 from Silverstein Properties, Bradley Weismiller '03 of Brookfield, and Rene Theriault from KKR provided invaluable contributions to this course, which was masterfully created and led by Ben Israel '10 and Tiffany Theriault (Thurber) '10, Managing Directors at Apollo. Their involvement in this experiential course has enriched the student experience of all involved. The course also employed a teaching assistant, Shomik Ghoshal. Professor Agnew was the course facilitator as the course's faculty member on record.

Distinguished Financial Management - Fall 2023

This course includes first semester sophomores who are prospective finance majors who have demonstrated an interest in the finance industry and demonstrated a strength in previous quantitative courses. The course helps prepare students for early internships in the financial industry, whereas students who enter the business school on standard timing would not take the course until their junior year. Students must apply to take the course. Professor Katherine Guthrie is the course instructor.

Applied Financial Concepts - Spring 2024

This course exposes **students to practices and recent developments within several specialized areas of the financial services** sector through case presentations. This is an application-based course. This year student teams competed to offer their analysis and recommendations regarding future mergers and acquisitions that would enhance the Disney Company's profits. This course is led by **Glenn Crafford '77** and includes many guest speakers.

Introduction to Securitization - Spring 2024

This course introduced students to securitization and was led by **Professor Julie Agnew '91**. In addition to learning how to model a CMO in Excel, students had the opportunity to speak to several industry experts about the securitization process across a wide range of products. Experts included **Jonathan Harper '21**, SPG in MUFG's Global Corporate & Investment Bank, **Matt Fiordaliso '04**, Partner Ai-Spark, **Annelise Osborne '96**, Author & Chief Business Officer Kadena, **Lyndsay Stephenson**, Managing Director Prime Finance's CMBS Investments Group, **Stephanie Sun '08**, Sr. VP Goldman Sachs, **Vincent Ingato '82**, MD and Senior Portfolio Manager/Head Loan Trader Jefferies Credit Partners.



Student Managed Investment Fund (SMIF)- Fall 2023/Spring 2024

This course makes students the investors in a real fund. Students pitch stocks to their peers who vote on whether to buy, sell or hold. **Professor Hugh Marble** teaches this course.

Business of Luxury - Spring 2024



For the third year, Ruggero Caterini, Chief Operating Officer at Dolce & Gabbana, joined us at William & Mary to host the one-credit specialty course Business of Luxury over three days in Spring 2024. Caterini is a close friend of W&M, the father of alumnus Giorgio Caterini '17 who also supported the course. The lecture detailed the industry of luxury products, optimal locations for these stores, and recent trends in the industry. Students were divided into teams and tasked with creating a business plan for a new luxury store opening in a location of their choosing. Students were challenged to combine their knowledge of both finance and marketing to complete the project. All of the teams had a chance to present their findings to Caterini and receive valuable feedback.

Hedge Fund Management - Spring 2024

This course is one of our oldest experiential classes led by Matthew Siano, Esq. '96, Managing Director Emeritus at Two Sigma Investments, LP.

Over three days, Professor Siano provided students with an overview of the industry, gave insight into the internal and external structure of hedge funds, and discussed the regulatory implications associated with running a hedge fund. The course culminated in a final project in which teams of **students structured their own hedge fund and presented their findings**.

ACADEMICS: SKILL TRAINING AND PROGRAMS

Modeling Workshop

This workshop, taught by **Alumnus Arjun Kaul '18**, reviewed several financial concepts, such as free cash flows and financial synergies and then took students through a merger model with applications in Excel.

Training the Street

In both the fall and spring, the Boehly Center hosted workshops led by Training the Street. These 8-hour training sessions are hosted over two days and cover principles of corporate valuation as well as financial modeling. The first sessions covered basic terminology and concepts of corporate valuation. The second sessions walked students through financial ratios as well as a basic financial model. This is a great learning opportunity for students interested in the financial services industry. This company provides training to most of the major banks

Cognitir SQL Training

The Boehly Center hosted the Cognitir SQL Training in November. The all-day event gave students the opportunity to enhance their coding skills with hands-on experience in SQL. The course was presented in modules, which included "Introduction to SQL", "From Data To Tables", "Most Important SQL Commands", and "Beyond the Building Blocks". Students were then presented with an in-class project where they were encouraged to collaborate with other participants to complete the task at hand. The course wrapped up with a final exam where students put their new skills to the test. About 50 students were in attendance who are now fluent in SQL queries and other basic principals.

BUILDING COMMUNITY -NETWORKING

2023 Boehly Center Boat Cruise

The Boehly Center hosted its inaugural Boehly Center Networking Boat Cruise around the New York City Harbor in Summer 2023. Over 170 alumni, current students, friends of W&M and staff attended to network over refreshments while touring the Hudson River bordered by the New York skyline and statue of liberty. The band of James Crafford '20, the son of finance faculty member, Glenn Crafford '77, entertained with live 'yacht rock' genre music.





2023 California Networking Events

The Boehly Center for Excellence in Finance brought its alumni events to sunny California. Rebecca Carvatt '06 and Bay McLaughlin '06, MAcc '07 hosted in San Francisco, and Matt Fiordaliso '04, MAcc '05 and his family hosted in Los Angeles. These gatherings were instrumental in connecting William & Mary finance graduates in vital West Coast markets. Recognizing that most business school graduates begin their careers on the East Coast, these events offered a fantastic opportunity to unite West Coast alumni. Discussions focused on the current initiatives of the Boehly Center and the Raymond A. Mason School of Business. The Center is keen to fortify its West Coast network and looks forward to organizing similar events in the future.

2024 Connecticut Alumni Event

On Saturday, April 27th, alumni, Boehly Center Board members and their families gathered at the home of **Chris 'o6** and **Megan Williams** in New Canaan, Connecticut for a family-friendly networking reception. Chris Williams is the Chair of the Boehly Center Board and Managing Director at Motive Partners. He and his wife Megan cohosted the event with Boehly Center that, in addition to networking, included face painting and bounce house activities for children. The Boehly Center is thrilled to foster and keep the W&M network connected in this way!





2024 Charlotte Trek

Twenty-four first year and sophomore students participated in the 2nd annual 2024 Charlotte Trek, Sunday, May 19 to Wednesday, May 22 in Charlotte, NC. The Trek commenced with a **networking reception** that included Charlotte area alumni and friends of William & Mary cohosted by Ram Realty and the Boehly Center at the Ram Realty office. The Boehly Center wishes to thank each W&M and employer partner, including **David** '97 and Rebecca Klepser '99, who made possible the networking reception at Ram Realty.

Throughout the Trek, students visited Wells Fargo, EY, Bank of America, TIAA, Barings and Red Ventures to learn about employment opportunities through panels, information sessions, tours, engagement with alumni and business

professionals and more. Students also embarked on a recreational bus tour to further explore Charlotte as a place to work.

The Raymond A. Mason School of Business Undergraduate Business Programs, Graduate Career Management Center, and Advancement teams and W&M Residence Life were each strong collaborators in making this experience possible for students to explore careers in business.









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"The Boehly Center has allowed me to develop my interest in the financial markets through the Mason Investment Club. In addition, the breadth of the Howard J. Busbee Finance Academy and the alumni network allowed me to identify strategy consulting as a career - without this network, I wouldn't have been able to obtain my internship."

-Raghav Adimulam '25

Student Stories

Kathy Wang '24, Finance Major, Data Science Minor



Former Internship: Risk and Financial Analyst at Deloitte

"The Boehly Center has provided their unwavering support and guidance throughout every step of my academic career and my professional development journey. The staff have been a constant source of encouragement and inspiration, pushing me to achieve. Through every opportunity given, I was able to develop my skills and knowledge, build relationships with industry leaders, and gain valuable experience that has prepared me for a successful career. I am truly so grateful for everything the Boehly Center provided me, and would not be where I am today without the Boehly Center!

Charles Tai '24, Finance Major, Economics Minor

Recent Internship: JPMorgan's Middle Market Banking Summer Analyst Program "The Boehly Center has been instrumental to my professional development and journey as a student at William & Mary. I've pitched at Mason Investment Club, met successful finance alumni at DoG 2 Wall Street and Wall Street Program, and learned from Student Managed Investment Fund and Training the Street ... Much of my passion for finance would not be possible without the support of the Boehly Center!"



Matias Moragas '24, Finance Major, Economics Minor



Position: HSBC Global Private Banking Intern

"The Boehly Center stands as a cornerstone in my professional growth and student success during my time at William & Mary. Through programs such as the DoG to Wall Street conference, I was able to network with leading professionals in the financial service industry, and eventually find the sectors in finance I am passionate about. The Boehly Center has provided me with incredible assistance in preparing for interviews and the entire job application process, and this would not have been possible without their support and guidance!"

Sylvia J. Shklyar '25, Economics Major, Finance Minor -

Current Internship/Upcoming Job: Sales & Trading Intern at Goldman Sachs "The Boehly Center has changed my life ... for the better! From connecting with hedge fund professionals through specialty courses to serving as an ambassador at Dog Street to Wall Street, my network has been deeply enriched, and I am forever grateful. Since the Boehly Center has been so influential to my success, I now want to help other students and am serving as a [Peer] Industry Advisor. Thank you, Boehly Center!"



David Weissman '24, Finance Major -



Position: Risk and Financial Advisory Analyst at Deloitte

"The Boehly Center has offered me the opportunity to network with peers and educate my fellow students through the Financial Literacy Program where I have served as a peer educator for the last two years."



PARTING THOUGHTS

As we look forward to 2024-2025, we are filled with excitement. It is a special year marking the 10th anniversary of the Boehly Center and the 20th Anniversary of the Howard J. Busbee Finance Academy Club. We look forward to celebrating these momentous milestones throughout the year, while we continue to strengthen and add to our experiential learning programs, build career connections for our students, and provide opportunities for our W&M finance network to interact.



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LAND ACKNOWLEDGEMENT

William & Mary acknowledges the Indigenous peoples who are the original inhabitants of the lands our campus is on today – the Cheroenhaka (Nottoway), Chickahominy, Eastern Chickahominy, Mattaponi, Monacan, Nansemond, Nottoway, Pamunkey, Patawomeck, Upper Mattaponi, and Rappahannock tribes – and pay our respect to their tribal members past and present.

We gratefully acknowledge these many Native Peoples on whose ancestral homelands we gather, as well as the diverse and vibrant Native communities who make their home here today — and pay our respect to their tribal members past and present.

The practice of Land Acknowledgement represents a commitment to a culture of inclusion that begins with recognizing the Indigenous peoples of our region.

More about land acknowledgements and why they are important at the **W&M American Indian Resource Center.**

